



Thomas A. Houts • Senior Vice President

816-285-9542

thouts@cbcrealestategroup.com

As Senior Vice President of CBC Real Estate Group, Tom leads the brokerage services for the firm with a primary focus on the office market. He assists corporate clients in their site selection, lease or purchase negotiations and overall real estate strategy. Additionally, he serves CBC client investors by searching for development and investment opportunities. Over his 12+ year career, Tom has represented Fortune 500 companies, institutional investors and local firms. Tom has completed transactions all across the country for his clients amounting to \$160 million. Tom’s extensive knowledge with the fundamentals of development and leasing in the office market and mixed-used environments creates immense value for clients.

In 2015 Tom received the home run deal of the year from the local CCIM chapter for the largest office transaction in Kansas City. In 2017 Tom served as President for KCRAR Commercial and continues to be a member of the strategic planning committee. Additionally, Tom is a member of Commercial Real Estate Brokerage Association of Greater Washington, DC.

Significant Assignments

Overland Park Exchange (OPx)

Office Building
Landlord Representative
184,000 square feet
Overland Park, KS

Armstrong Teasdale

Office Building
Tenant Representative
30,000 square feet
Kansas City, MO

H&R Block, Inc.

Office Building
Tenant Representative
45,000 square feet
Kansas City, MO

Hollis+Miller Architects

Office Building
Tenant Representative
30,000 square feet
Kansas City, MO

RSM

Office Building
Tenant Representative
1 million+ square feet
Multiple locations

Quadrangle Development Company

Office Building
Landlord Representative
50,000 square feet
Lenexa, KS



Professional Affiliations & Accreditations

KCRAR Commercial,
President 2017,
Member, Strategic Planning Committee

Commercial Real Estate Brokerage
Association of Greater Washington, DC.,
Member

Licensed

Kansas Real Estate Broker
Missouri Real Estate Broker
District of Columbia Real Estate Broker

Education

Bachelor of Science, Business
Administration and Finance
University of Kansas

